# Study Level : Advanced Diploma

Total Major Requirement Credit hrs =	Total Department Requirement credit hrs	Total College Requirement credit hrs =
Total Major Elective Credit hrs $= 0$	Total Department Elective credit hrs = 9	Total College Elective credit hrs $= 0$

## Total Credit Hrs : Department Name: Business Studies

# Section: Accounting

**Specialization:** Accounting

#### Semester 1

## **Details of Requirement courses**

Sno	Course No	Course Name	Course Type	Credit Hrs	<b>Theory Hrs</b>	Practical Hrs
1	BAAC3102	Banking And Insurance Accounting	Major Requirement	3	2	2
2	BAAC3205	Corporate Accounting-2	Major Requirement	3	2	2
3	BAAC3100	Intermediate Accounting - 2	Major Requirement	3	2	2
4	BAMG4201	Production And Operations Management	Major Requirement	3	2	2
5	BAMA3113	Research Methodology	Major Requirement	3	2	2

# Semester 2

Sno	Course No	Course Name	Course Type	Credit Hrs	<b>Theory Hrs</b>	<b>Practical Hrs</b>
1	BAAC3204	Cost Accounting - 2	Major Requirement	3	2	2
2	BAFI3310	FINANCIAL MANAGEMENT 2	Major Requirement	3	3	0
3	PHIL3201	Formal Arabic Communication	University Requirement	3	3	0
4	BAAC3203	Government Accounting	Major Requirement	3	2	2
5	ENGL3100	Public Speaking	University Requirement	3	2	2

Semester 3

Sno	Course No	Course Name	Course Type	<b>Credit Hrs</b>	<b>Theory Hrs</b>	<b>Practical Hrs</b>
1	BAAC3206	Contemporary Issues In Accounting	Major Requirement	3	2	2
2	BAFI3301	Project Appraisal	Major Requirement	3	2	2

# Section: Human Resource Specialization: Human Resources Management

## Semester 1

#### **Details of Requirement courses**

Sno	Course No	Course Name	Course Type	Credit Hrs	Theory Hrs	<b>Practical Hrs</b>
1	BAEB2203	E-Commerce For Bus	Department Requirement	3	2	2
2	BAHR3105	Human Resource Information System	Major Requirement	3	1	4
3	BAHR3101	Managing Troubled Employees	Major Requirement	3	2	2
4	BAMA3113	Research Methodology	Major Requirement	3	2	2
5	BAHR3106	Training And Development	Major Requirement	3	2	2

## Semester 2

### **Details of Elective courses**

Sno	Course No	Course Name	Course Type	Credit Hrs	<b>Theory Hrs</b>	Practical Hrs
1	BAFI3211	Banking Theory And Practice	Department Elective	3	2	2

## Semester 2

# Details of Requirement courses

Sno	Course No	Course Name	Course Type	<b>Credit Hrs</b>	<b>Theory Hrs</b>	Practical Hrs
1	BAHR3208	International Issues On Human Resource	Major Requirement	3	2	2
		Management				
2	BAHR3207	Management Of Diversity	Major Requirement	3	2	2
3	ENGL3100	Public Speaking	University Requirement	3	2	2
4	BAHR3102	Total Quality Management	Major Requirement	3	2	2

## Semester 3

Sno	Course No	Course Name	Course Type	<b>Credit Hrs</b>	<b>Theory Hrs</b>	Practical Hrs
1	BAPR3311	Senior Project	Major Requirement	3	0	6
2	BAMG3312	Teamwork Management	Department Requirement	3	2	2

# Section: MARKETING Specialization: Marketing

## Semester 1

#### **Details of Requirement courses**

Sno	Course No	Course Name	Course Type	Credit Hrs	Theory Hrs	Practical Hrs
1	BAEB2203	E-Commerce For Bus	Department Requirement	3	2	2
2	BAMK3106	Marketing For Public & Non-Profitable	Major Requirement	3	2	2
		Organizations				
3	BAMK3105	Marketing Research	Major Requirement	3	2	2
4	BAMA3113	Research Methodology	Department Requirement	3	2	2
5	BAMK3101	Service Marketing	Major Requirement	3	2	2

## Semester 2

## **Details of Requirement courses**

Sno	Course No	Course Name	Course Type	Credit Hrs	Theory Hrs	<b>Practical Hrs</b>
1	BAMK3207	Advertising And Promotion	Major Requirement	3	2	2
2	BAFI3211	Banking Theory And Practice	Department Requirement	3	2	2
3	BAMK3208	Global Marketing	Major Requirement	3	2	2
4	BAMK3120	Industrial Marketing	Major Requirement	3	2	2
5	ENGL3100	Public Speaking	University Requirement	3	2	2

# Semester 3

Sno	Course No	Course Name	Course Type	Credit Hrs	<b>Theory Hrs</b>	<b>Practical Hrs</b>
1	BAPR3311	Senior Project	Major Requirement	3	0	6

Sno	Course No	Course Name	Course Type	Credit Hrs	<b>Theory Hrs</b>	<b>Practical Hrs</b>
2	BAMG3312	Teamwork Management	Department Requirement	3	2	2

#### **Study Level : Bachelor**

Total Major Requirement Credit hrs =	Total Department Requirement credit hrs	Total College Requirement credit hrs =
Total Major Elective Credit hrs = 9	Total Department Elective credit hrs $= 0$	Total College Elective credit hrs $= 0$

**Total Credit Hrs** :

**Department Name: Business Studies** 

Section: Accounting Specialization: Accounting

Semester 1

**Details of Requirement courses** 

Sno	Course No	Course Name	Course Type	Credit Hrs	<b>Theory Hrs</b>	Practical Hrs
1	BAAC4210	AUDIT AND ASSURANCE 2	Major Requirement	3	3	0
2	BALW4115	Business Law	Department Requirement	3	4	0
3	BAAC4101	Financial Analysis & Control	Major Requirement	3	2	2
4	BAAC4110	INTERNATIONAL FINANCIAL	Major Requirement	3	3	0
		REPORTING STANDARDS				
5	BAAC4100	Management Accounting -2	Major Requirement	3	2	2

# Semester 2

Sno	Course No	Course Name	Course Type	Credit Hrs	<b>Theory Hrs</b>	Practical Hrs
1	BAAC4204	Accounting Theory	Major Requirement	3	3	0
2	BAFI4100	Computer Application In Finance	Major Requirement	3	0	6

Sno	Course No	Course Name	Course Type	Credit Hrs	<b>Theory Hrs</b>	Practical Hrs
3	BAAC4205	Forex Management	Major Requirement	3	3	0
4	BAAC4207	PERFORMANCE MANAGEMENT	Major Requirement	3	3	0
5	BAAC4206	Taxation Accounting	Major Requirement	3	2	2

# Semester 3

Sno	Course No	Course Name	Course Type	Credit Hrs	Theory Hrs	Practical Hrs
1	BAAC4211	Graduation Project	Major Requirement	3	0	6
2	PHIL4101	Oman Civilization	University Requirement	3	3	0

# Section: Human Resource Specialization: Human Resources Management

### Semester 1

**Details of Elective courses** 

Sno	Course No	Course Name	Course Type	Credit Hrs	<b>Theory Hrs</b>	<b>Practical Hrs</b>
1	BAHR4104	Business Strategy & Hrm	Major Elective	3	2	2

## Semester 1

## **Details of Requirement courses**

Sno	Course No	Course Name	Course Type	Credit Hrs	Theory Hrs	Practical Hrs
1	BALW4115	Business Law	Department Requirement	3	4	0
2	BAHR4110	Manpower Planning	Major Requirement	3	2	2
3	BAHR4109	Performance Appraisal And Productivity	Major Requirement	3	2	2
4	BAMG4216	Strategic Management	Major Requirement	3	2	2

#### Semester 2

### **Details of Requirement courses**

Sno	Course No	Course Name	Course Type	Credit Hrs	Theory Hrs	Practical Hrs
1	BAOM4109	Employees Relation	Major Requirement	3	2	2
2	BAFI4212	Insurance: Theory & Practic	Department Requirement	3	2	2
3	BAEB4200	Management Information System	Major Requirement	3	1	4
4	BAHR4205	Practical Hr Planning	Major Requirement	3	0	6
5	BAPR4211	Senior Project	Major Requirement	3	0	6

Semester 3 Details of Requirement courses

Sno	Course No	Course Name	Course Type	<b>Credit Hrs</b>	<b>Theory Hrs</b>	<b>Practical Hrs</b>
1	PHIL3201	Formal Arabic Communication	University Requirement	3	3	0
2	PHIL4101	Oman Civilization	University Requirement	3	3	0

# Section: MARKETING Specialization: Marketing

#### Semester 1

**Details of Elective courses** 

Sno	Course No	Course Name	Course Type	<b>Credit Hrs</b>	<b>Theory Hrs</b>	<b>Practical Hrs</b>
1	BAMK4104	Advertising Management	Major Elective	3	2	2

## Semester 1

## **Details of Requirement courses**

Sno	Course No	Course Name	Course Type	Credit Hrs	<b>Theory Hrs</b>	Practical Hrs
1	BALW4115	Business Law	Department Requirement	3	4	0
2	BAMK4109	Direct Marketing	Major Requirement	3	2	2
3	BAMK4110	Marketing Strategy	Major Requirement	3	3	0
4	BAMG4216	Strategic Management	Major Requirement	3	2	2

## Semester 2

# **Details of Elective courses**

Sno	Course No	Course Name	Course Type	<b>Credit Hrs</b>	<b>Theory Hrs</b>	Practical Hrs
1	BAMK4205	Supplychain Management	Major Elective	3	3	0

Semester 2

Sno	Course No	Course Name	Course Type	<b>Credit Hrs</b>	<b>Theory Hrs</b>	Practical Hrs
1	BAEB3106	Customer Relationship Management	Major Requirement	3	2	2
2	BAFI4212	Insurance: Theory & Practic	Department Requirement	3	2	2
3	BAEB4200	Management Information System	Major Requirement	3	1	4
4	BAPR4211	Senior Project	Major Requirement	3	0	6

### Semester 3

#### **Details of Requirement courses**

Sno	Course No	Course Name	Course Type	<b>Credit Hrs</b>	<b>Theory Hrs</b>	<b>Practical Hrs</b>
1	PHIL3201	Formal Arabic Communication	University Requirement	3	3	0
2	PHIL4101	Oman Civilization	University Requirement	3	3	0

#### **Study Level : Diploma First Year**

Total Major Requirement Credit hrs =	Total Department Requirement credit hrs	Total College Requirement credit hrs =
Total Major Elective Credit hrs $= 0$	Total Department Elective credit hrs $= 0$	Total College Elective credit hrs = 3

**Total Credit Hrs** :

**Department Name: Business Studies** 

Section: Specialization:

# Semester 1

#### **Details of Requirement courses**

Sno	Course No	Course Name	Course Type	Credit Hrs	<b>Theory Hrs</b>	Practical Hrs
1	ITAD1100	Advanced IT Skills	University Requirement	3	0	4
2	BAMA1101	Business Mathematics	Department Requirement	3	4	0
3	BAMG1100	Introduction To Business	Department Requirement	3	4	0
4	BAAC1102	Principles Of Accounting	Department Requirement	3	4	0
5	ENTW1100	Technical Writing I	University Requirement	3	4	0

Semester 2 Details of Requirement courses

Sno	Course No	Course Name	Course Type	Credit Hrs	Theory Hrs	Practical Hrs
1	BAST1206	Managerial Statistics for Business	Department Requirement	3	4	0
2	BAMG1207	Principles Of Management	Department Requirement	3	4	0
3	BAMK1205	Principles Of Marketing	Department Requirement	3	4	0
4	BAEC1203	Principles Of Microeconomics	Department Requirement	3	4	0
5	ENTW1200	Technical Writing I I	University Requirement	3	4	0

### Semester 3

### **Details of Requirement courses**

Sno	Course No	Course Name	Course Type	Credit Hrs	<b>Theory Hrs</b>	Practical Hrs
1	ENGL1208	Business Communication	Department Requirement	3	1	4
2	ENGL2100	Technical Communication	University Requirement	3	4	0

## **Study Level : Diploma Second Year**

Total Major Requirement Credit hrs =	Total Department Requirement credit hrs	Total College Requirement credit hrs =
Total Major Elective Credit $hrs = 0$	Total Department Elective credit hrs $= 0$	Total College Elective credit hrs = 9

## **Total Credit Hrs** :

**Department Name: Business Studies** 

Section: Accounting Specialization: Accounting

Semester 1

Sno	Course No	Course Name	Course Type	Credit Hrs	<b>Theory Hrs</b>	<b>Practical Hrs</b>
1	BAAC2101	Cost Accounting -1	Major Requirement	3	2	2
2	BAMG2111	Entrepreneurship	University Requirement	3	2	2

Sno	Course No	Course Name	Course Type	Credit Hrs	<b>Theory Hrs</b>	Practical Hrs
3	BAFI2110	FINANCIAL MANAGEMENT 1	Department Requirement	3	2	2
4	BAAC2100	Principles Of Accounting -2	Major Requirement	3	2	2
5	BAAC2301	Principles of auditing	Major Requirement	3	3	0

## Semester 2

### **Details of Requirement courses**

Sno	Course No	Course Name	Course Type	Credit Hrs	<b>Theory Hrs</b>	<b>Practical Hrs</b>
1	BAAC2205	Accounting Application By Computer	Major Requirement	3	0	6
2	BAAC2210	Audit and assurance 1	Major Requirement	3	3	0
3	BAAC2202	Corporate Accounting-1	Major Requirement	3	2	2
4	BAAC2206	Intermediate Accounting -1	Major Requirement	3	2	2
5	BAAC2204	Management Accounting -1	Major Requirement	3	2	2

# Semester 3

Sno	Course No	Course Name	Course Type	Credit Hrs	<b>Theory Hrs</b>	<b>Practical Hrs</b>
1	PHIL3108	Business Ethics	University Requirement	3	2	2
2	BAEC2204	Principles Of Macroeconomics	University Requirement	3	2	2

## Section: Human Resource Specialization: Human Resources Management

### Semester 1

#### **Details of Requirement courses**

Sno	Course No	Course Name	Course Type	Credit Hrs	<b>Theory Hrs</b>	<b>Practical Hrs</b>
1	BAMG2111	Entrepreneurship	University Requirement	3	2	2
2	BAFI2109	Financial Management	Department Requirement	3	2	2
3	BAHR2101	Human Resources Management	Major Requirement	3	2	2
4	BAHR2100	Organizational Behavior	Major Requirement	3	2	2
5	BAHR2102	Psychology At Work	Major Requirement	3	2	2

## Semester 2

## **Details of Requirement courses**

Sno	Course No	Course Name	Course Type	Credit Hrs	Theory Hrs	Practical Hrs
1	PHIL3108	Business Ethics	University Requirement	3	2	2
2	BAHR2204	Compensation And Benefits	Major Requirement	3	2	2
3	BAFI2210	Financial Institutions And Services	Department Requirement	3	2	2
4	BAEC2204	Principles Of Macroeconomics	Department Requirement	3	2	2
5	BAHR2203	Recruitment And Selection	Major Requirement	3	1	4

## Semester 3

# **Details of Elective courses**

Sno	Course No	Course Name	Course Type	Credit Hrs	<b>Theory Hrs</b>	Practical Hrs
1	PHIL2200	Formal Logic	University Elective	3	3	0
2	ITSE1203	Introduction To Web Technology	University Elective	3	0	6

Semester 3

Sno	Course No	Course Name	Course Type	<b>Credit Hrs</b>	<b>Theory Hrs</b>	<b>Practical Hrs</b>
1	BADB2301	Database For Small Business	Department Requirement	3	0	6

# Section: MARKETING Specialization: Marketing

## Semester 1

#### **Details of Requirement courses**

Sno	Course No	Course Name	Course Type	<b>Credit Hrs</b>	<b>Theory Hrs</b>	<b>Practical Hrs</b>		
1	BAMK2102	Consumer Behavior	Major Requirement	3	2	2		
2	BAMG2111	Entrepreneurship	University Requirement	3	2	2		
3	BAFI2109	Financial Management	Department Requirement	3	2	2		
4	BAMK2101	Principles Of Retailing	Major Requirement	3	2	2		
5	BAMK2100	Principles Of Sales	Major Requirement	3	2	2		

## Semester 2

### **Details of Requirement courses**

Sno	Course No	Course Name	Course Type	Credit Hrs	Theory Hrs	Practical Hrs
1	PHIL3108	Business Ethics	University Requirement	3	2	2
2	BAFI2210	Financial Institutions And Services	Department Requirement	3	2	2
3	BAEC2204	Principles Of Macroeconomics	Department Requirement	3	2	2
4	BAMK2204	Retail Management	Major Requirement	3	2	2
5	BAMK2203	Sales Management	Major Requirement	3	1	4

#### Semester 3

# **Details of Elective courses**

Sno	Course No	Course Name	Course Type	<b>Credit Hrs</b>	<b>Theory Hrs</b>	<b>Practical Hrs</b>
1	PHIL2200	Formal Logic	University Elective	3	3	0

Semester 3

Sno	Course No	Course Name	Course Type	<b>Credit Hrs</b>	Theory Hrs	<b>Practical Hrs</b>
1	BADB2301	Database For Small Business	Department Requirement	3	0	6
2	ITSE1203	Introduction To Web Technology	Department Requirement	3	0	6

# Section: Office Management Specialization: Office Management

## Semester 1

#### **Details of Requirement courses**

Sno	Course No	Course Name	Course Type	Credit Hrs	<b>Theory Hrs</b>	<b>Practical Hrs</b>
1	BAOM2101	Electronic Office Management	Major Requirement	3	2	2
2	BAFI2109	Financial Management	Department Requirement	3	2	2
3	BAOM2100	Office Management	Major Requirement	3	2	2
4	BAHR2100	Organizational Behavior	Major Requirement	3	2	2

### Semester 2

# **Details of Requirement courses**

Sno	Course No	Course Name	Course Type	Credit Hrs	Theory Hrs	<b>Practical Hrs</b>
1	PHIL3108	Business Ethics	University Requirement	3	2	2
2	BAOM2203	Document Formatting	Major Requirement	3	1	4
3	BAFI2210	Financial Institutions And Services	Department Requirement	3	2	2
4	BAEC2204	Principles Of Macroeconomics	Department Requirement	3	2	2
5	BAOM2204	Record Management	Major Requirement	3	1	4

# Semester 3

## **Details of Elective courses**

Sno	Course No	Course Name	Course Type	<b>Credit Hrs</b>	<b>Theory Hrs</b>	Practical Hrs
1	PHIL2200	Formal Logic	University Elective	3	3	0
2	ITSE1203	Introduction To Web Technology	University Elective	3	0	6

# Semester 3

Sno	Course No	Course Name	Course Type	<b>Credit Hrs</b>	Theory Hrs	Practical Hrs
1	BADB2301	Database For Small Business	Department Requirement	3	0	6
2	BAMG2111	Entrepreneurship	University Requirement	3	2	2